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THE
R3SOURCE
SOLUTION



**LEARN HOW R3SOURCE HELPED A BUSINESS
SCALE 2X FASTER**



INTRO

SCALE YOUR BUSINESS WITH R3SOURCE: A CASE STUDY IN SUCCESS

In today's fast-paced business world, scaling efficiently isn't optional—it's survival. For one Arizona based insurance agency, rapid growth created gaps that threatened productivity and morale. Here's how R3SOURCE helped them double their growth without the growing pains.

**FOCUS ON YOUR VISION.
WE HANDLE THE DETAILS**

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CLIENT OVERVIEW

Industry: Insurance Agency

Business Size: 10 employees 300+ Contractors

Location: Arizona

The Challenge

**The Premiere Insurance Agency was growing fast.
But with rapid growth came familiar challenges:
Long hiring timelines, stretched staff, and declining morale.**

**The leadership team was stuck in the weeds, spending more time trying to fill roles
than serving clients or driving revenue.**

Traditional hiring was expensive, slow, and unsustainable.

They needed a smarter solution and fast.

THE R3SOURCE SOLUTION

R3SOURCE STEPPED IN WITH A DIFFERENT APPROACH

Instead of handing over a list of freelancers, we delivered fully trained, long-term Virtual Assistants (VAs) from the Philippines—employees supported by our HR, coaching, and management systems.

This ensured:

- Fast, reliable staffing that closed critical gaps.
- Pre-vetted, trained VAs matched to the agency's culture and needs.
- Ongoing support with HR, payroll, and professional development fully managed by R3SOURCE.

Our model gave the agency more than staff. It gave them stability, culture fit, and a true extension of their team.



"Since partnering with R3SOURCE and my dedicated assistant, I've been able to pursue my passion for coaching and training others to scale their businesses while spending more quality time with my kids. Working with the offshore team has been seamless and rewarding, giving me back nearly 25 hours each week to focus on what truly matters."

CEO PREMIERE INSURANCE AGENCY

THE RESULTS IN 90 DAYS

- **2x Revenue Growth:** With the right support, deals closed faster and cleaner.
- **75% Faster Hiring:** Time-to-hire dropped from months to weeks.
- **30% Boost in Productivity:** By offloading admin and support tasks, in-house staff could focus on higher-value work.
- **Team Stability:** Their very first R3SOURCE VA is still with them today, proof of lasting impact.

THE TAKE AWAY

The Premiere Insurance Agency didn't need more hours in the day, they needed the right partner.

With R3SOURCE, they scaled efficiently, cut costs, and grew without burning out their people.

This is the power of people first outsourcing: growth, freedom, and sustainability.



R3SOURCE is a Virtual Assistant staffing company built differently. We don't just place workers, we build partnerships. Our VAs are our full employees, supported with HR, benefits, and coaching, and connected by a culture rooted in family, service, and growth.

By leveraging highly skilled talent in the Philippines, we help U.S. entrepreneurs reclaim their time, reduce costs, and scale with confidence. Because you weren't made to do it all alone, and with R3SOURCE, you don't have to.

ABOUT R3SOURCE

R3SOURCE.COM

READY TO TRANSFORM YOUR BUSINESS?



**PARTNER WITH R3SOURCE AND UNLOCK YOUR
POTENTIAL FOR GROWTH TODAY.**

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JOHN DACHROEDEN

FOUNDER OF R3SOURCE

John Dachroeden founded R3SOURCE after seeing firsthand how entrepreneurs were drowning in busywork that stole their time and energy.

Drawing from years of leadership and his experience building teams in both the U.S. and the Philippines, John created R3SOURCE to be more than outsourcing, it's a people-centered movement designed to help businesses thrive.

Beyond his work, John is a devoted husband and proud new father, values that inspire R3SOURCE's family-first culture and commitment to creating sustainable opportunities for both U.S. entrepreneurs and Filipino families.